

TRADE & INVESTMENT OPPORTUNITIES IN SOUTH AFRICA

25 February 2019

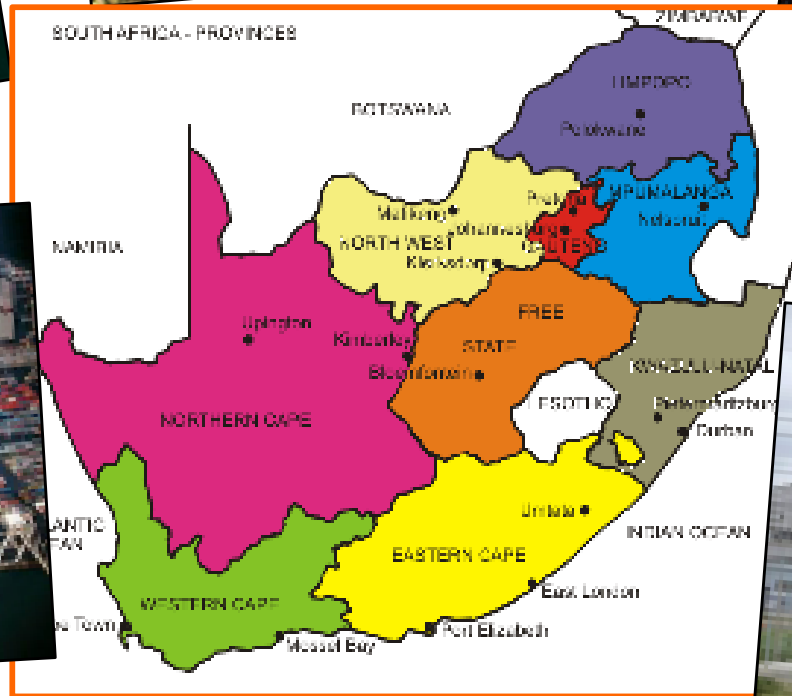
Chengdu

South African Embassy, Beijing
南非共和国驻华使馆



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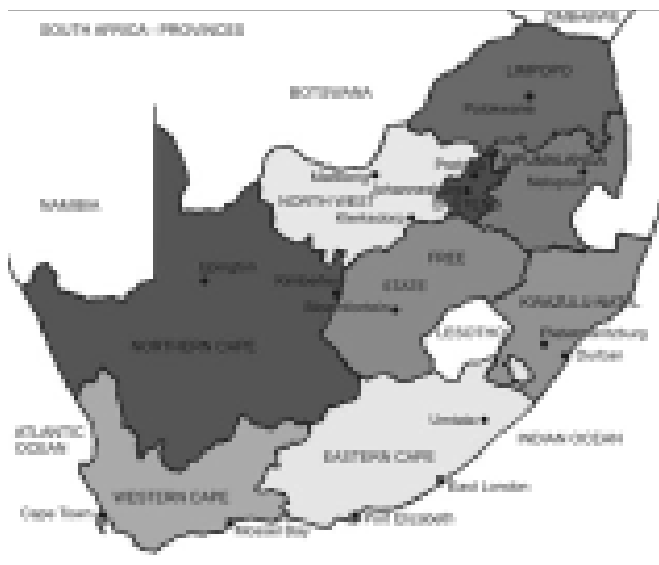
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South Africa at a Glance 南非一瞥



- Area 1,22 million km²
- 国土面积122万平方千米
- Population 56.5m – 66% under the aged of 35
- 总人口 5650万，其中66%的人口年龄在35岁以下
- Gross Domestic Product in 2017: R4.65 trillion (US\$349.3 billion)
- 2017年GDP: 4.65万亿兰特 (3493亿美元)
- GDP growth in 2017: 1.3%
- 2017年GDP增速: 1.3%
- Average GDP – 2000 to 2017: +2.9% per annum
- 2000年-2017年 GDP平均增速 2.9%
- Pre-crisis GDP – 2004 to 2007: +5.2% per annum
- 2004年-2007年 经济危机 GDP 平均增速 5.2%
- Trade in goods and services:
- 商品和服务贸易:
- Value of exports in 2017: R1.38 trillion (US\$104 billion)
- 2017年出口贸易额: 1.38万亿兰特 (1040亿美元)
- Value of imports in 2017: R1.32 trillion (US\$99.3 billion)
- 2017年进口贸易额: 1.32万亿兰特 (993亿美元)
- Prime interest rate (1st quarter of 2018): 10%



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South Africa at a Glance...(cont.) 南非一瞥



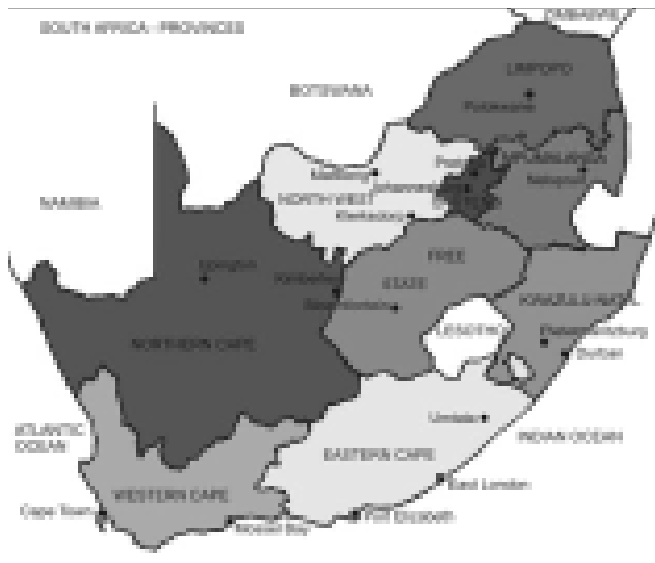
- Main trading partners:
- 主要贸易伙伴

Exports 出口

- China 中国 8.3%,
- US 美国 8.1%,
- India 印度 7.8%,
- UK 英国 7.2%,
- Japan 日本 5.4%,
- Germany 德国 4.9%,
- Zimbabwe 津巴布韦 2.6%,
- Netherlands 荷兰 2.3%,
- Switzerland 瑞士 2.1%,
- Mozambique 莫桑比克 1.4%

Imports: 进口

- China 中国 13%,
- Germany 德国 7.4%,
- US 美国 6.9%,
- Saudi Arabia 沙特阿拉伯 6.7%,
- UK 英国 5.5%,
- Nigeria 尼日利亚 5.3%,
- India 印度 4.1%,
- Japan 日本 2.9%,
- Italy 意大利 2.3%



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CHINA – SOUTH AFRICA RELATIONS

中南关系



COMPREHENSIVE STRATEGIC PARTNERSHIP

全面战略伙伴关系

TRUST 互信

FRIENDSHIP 友谊

MUTUAL RESPECT 互敬

WIN – WIN COOPERATION 合作共赢

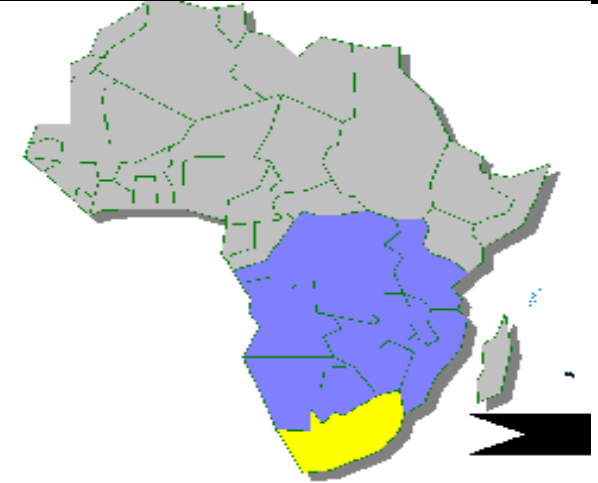


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Why South Africa? 为何选择南非?

- ❑ Political Stability 政治稳定
- ❑ Open /Diversified Economy 开放、多元的经济
- ❑ Protection of investments 投资保护
- ❑ Repatriation of profits 利润汇回本国
- ❑ Sophisticated Infrastructure 基础设施完善
- ❑ Favourable cost of doing business 经商成本优势
- ❑ Favourable Investment policies 投资政策优惠
- ❑ World Class Financial system 世界级的金融体系
- ❑ Abundant natural resources 丰富的自然资源



MARKET ACCESS ARRANGEMENTS 市场准入安排

- ❑ SADC FTA signed in August 2008 : market of +200 million consumers
- ❑ 2008年8月创立南共体自由贸易区 (SADC FTA) : 超过2亿的消费
- ❑ African continental Free Trade Area (AcFTA): market of 1.2 billion consumers with a combined GDP of more than US\$3.4 trillion
- ❑ 非洲大陆自贸区 (ACFTA) : 12亿消费者, GDP总和超过3.4万亿美元
- ❑ Duty Free access into USA – AGOA 免税准入美国市场——《非洲增长与机遇法案》
- ❑ Duty Free access into EU – EPA 免税准入欧盟市场——《经济伙伴协议》



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China FDI into South Africa 中国对南非的直接投资



长安汽车
CHANGAN



中国銀行
BANK OF CHINA



ZOOMLION



北汽集团
BAIC Group



Hisense



中国建设银行
China Construction Bank



中钢天澄



ZTE



Union
COLOURS

JA SOLAR

Jinko Solar



冀东水泥
JIDONG CEMENT

中国驰名商标



中国工商银行
INDUSTRIAL AND COMMERCIAL BANK OF CHINA



SUNTECH



NEW HOPE



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SA Companies Investing in China 投资中国的南非公司



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Main trading partners of South Africa

南非主要贸易伙伴

Export partners出口	US \$ bn
1. China 中国	8.6
2. USA美国	6.3
3. Japan日本	4.7
4. Germany德国	4.5
5. India印度	3.9
6. UK英国	3.4
7. Netherlands荷兰	3.0
8. Mozambique莫桑比克	2.9
9. Zambia赞比亚	2.5
10. Belgium比利时	2.4
Total总计	42.2

Import Partners进口	US \$ bn
1. China中国	15.4
2. Germany德国	10.0
3. Saudi Arabia沙特阿拉伯	7.2
4. USA美国	6.6
5. Nigeria尼日利亚	5.1
6. India印度	4.6
7. Japan日本	3.8
8. UK英国	3.3
9. Italy意大利	2.6
10. Thailand泰国	2.4
Total总计	61.0



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INCENTIVE SCHEMES 优惠方案

INCENTIVE SCHEMES

CLUSTER	INCENTIVE SCHEME
MANUFACTURING INVESTMENT 制造业投资	<ul style="list-style-type: none"> • 12i Tax Incentive 12i 纳税优惠 • Automotive Incentive Scheme (AIS) 汽车产业优惠政策 • People-carrier Automotive Investment Scheme (P-AIS) 载客汽车投资政策
COMPETITIVENESS INVESTMENT 优势产业投资	<ul style="list-style-type: none"> • Manufacturing Competitiveness Enhancement Programme (MCEP) 制造业竞争力提升计划 • Export Marketing & Investment Assistance (EMIA) 市场推广和投资援助 • Capital Projects Feasibility Programme (CPFP) 基本项目可行性计划
SERVICES INVESTMENT 服务投资	<ul style="list-style-type: none"> • Film & Television Production 电影电视创作 • Business Process Services (BPS) 商务服务激励计划
BROADENING PARTICIPATION 扩大优惠受众群	<ul style="list-style-type: none"> • Black Business Supplier Development Programme (BBSDP) 黑人企业供应商发展计划 • Co-operative Incentive Scheme (CIS) 企业优惠计划 • Incubator Support Programme (ISP) 孵化器扶持计划
INFRASTRUCTURE INVESTMENT 基础设施投资	<ul style="list-style-type: none"> • Critical Infrastructure Programme (CIP) 重大基础设施辅助计划



SPECIAL ECONOMIC ZONES: INCENTIVES 特别经济区：优惠举措

SPECIAL ECONOMIC ZONES: INCENTIVES

1. Customs Duties & VAT (in Customs Controlled Area)

关税&增值税（海关监管区）

2. Employment Incentive

就业优惠政策

3. Building Allowance*

建立补贴体系

4. 15% Corporate Tax*

15%企业税

5. 12(i) Additional Benefits (points & %)

12(i)额外优惠（百分比）

7. SEZ Management support, infrastructure, security, OSS

经济特区扶持、基础设施、安全、运营管理



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Priority sectors for FDI 外国直接投资重点领域

- Metals (steel & iron)
- 五金 (钢铁)
- Green industries: energy efficiency & cleaner technologies
- 绿色产业: 更高能效、更为清洁的技术
- Plastics & composites
- 塑料与复合材料



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Metallurgical sector 冶金行业

- Special SEZ set up for this priority sector
- 针对该重点行业设立特别经济区
- Sufficient electricity to power plants
- 保障电站充足电力供应
- Special incentives for investors
- 为投资者提供特别优惠
- Clean technologies to reduce contamination
- 清洁能源减少污染
- This industry includes both primary production of steel (iron & aluminium) as well as manufacture of commodity products – eg metal sheets and tubes
- 该行业包括初级钢生产（铁、铝）以及商品产品制造，例如金属板和金属管



Green industries: RE 绿色产业：可再生能源

- SA transitioning from heavy reliance on coal for energy generation to a low-carbon economy
- 南非正从严重依赖煤炭发电向低碳经济转型
- Sector includes natural resources management, energy efficiency & renewable energy (RE)
- 该行业包括自然资源管理、能效以及可再生能源 (RE)
- RE sector: most mature in Africa
- 南非拥有非洲最为成熟的可再生能源产业
- Offers useful platform for investors seeking to venture into rest of Africa
- 为寻求进入非洲其他地区的投资者提供有利平台
- Requisite infra, technical capacity & policy environments in place for uptake of RE
- 拥有发展可再生能源必要的基础设施；技术能力及政策环境到位



Composites & plastics 复合材料与塑料

- Materials made from 2 or more materials with different physical & chemical properties
- 由两种及以上物理及化学特性各异的材料所复合制成的材料
- New material stronger, lighter & less expensive than traditional materials
- 相较传统材料更为坚固、轻便、成本更低廉
- Composite materials used for buildings, bridges & structures (eg boat hulls, wind turbines, high speed trains, aerospace etc)
- 可用于建筑物、桥梁、各种构造（例如船体、风力涡轮机、高铁、航空航天等领域）
- Composites are fundamental to industry
- 复合材料为工业奠定基础



FDI: other sectors: 外国直接投资：其他领域

- Identify sectors with competitive or potential advantage and economic sustainability.
- Manufacturing: Automotive, Agro-processing, Capital equipment & transport
- Advance Manufacturing: Pharmaceuticals, bio-technology, aerospace
- Mining and mineral beneficiation
- Services: BPO, Oil and Gas, Infrastructure
- Green economy: Renewable energy, waste management, nuclear components
- Oceans economy: tourism, ship building, ports infrastructure.



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FDI: other sectors: 外国直接投资：其他领域

- 面向优势产业，挖掘有发展潜力和可持续发展的领域
- 制造业：汽车、农产品加工、资本设备与运输
- 先进制造业：生物科学、医药、航空航天
- 采矿与选矿
- 服务：商务流程外包、石油天然气、基础设施
- 绿色经济：可再生能源、垃圾废物处理、核能源材料
- 海洋经济：旅游产业、造船、港口基础设施



HOW TO GET THERE?

Direct flights: China Air: 直飞航班：中国国航

- Jhb to Beijing– Monday, Wednesday and Friday 约堡至北京——每周一、三、五
- Beijing to Jhb– Tuesday, Thursday and Sunday 北京至约堡——每周二、四、日

Between HK and SA: South African Airways: 香港与南非往来航班：南非航空

- Daily flights 每日航班

Visas: 签证

Visa Facilitation Centres in Beijing, Shanghai, Chengdu, Shenyang, Xi'an, Wuhan, Jinan, Hangzhou, Chongqing and Kunming

签证便捷办理服务中心位于北京、上海、成都、沈阳、西安、武汉、济南、杭州、重庆、昆明。



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VISA WAIVERS

签证免签

- A traveller such as an academic, business person or frequent visitor who has established himself/ herself as a bona-fide visitor to South Africa will be issued with a port of entry visa valid for one to three years for multiple entry
- 为在南非具有良好旅行记录的学术人士、商务人士或频繁访客签发有效期为两至三年的多次入境的口岸签证。
- **BRICS** business executives qualify for a port of entry visa not exceeding 10 years and each visit not exceeding 30 days.
- 为金砖四国商业人士签发不超过10年、每次停留不超过30天的口岸签证。
- The application for a BRICS business executive must be accompanied by Note Verbale, they are also exempt from having to provide bank statements and proof of available funds to sustain themselves
- 申请金砖四国商业人士必须提供普通照会，他们也无需提供银行证明或者维持自己生活的资金证明。



TRANSIT VISA 过境签证

A transit visa for travellers who will be transiting to South Africa's neighboring countries is no longer required

现已不再要求赴南非邻国旅客提供过境签证



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Thank you!
Xiè Xiè
谢谢



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