Full Name of the Project: Production of drip irrigation systems

| Name of the project | Production of drip irrigation systems | | | |
|--|--|--|--|--|
| | Production of modern drip irrigation systems by using | | | |
| | modern equipment. Developing own production of special | | | |
| Main goals of project | parts and other spare parts, attracting investments in the | | | |
| | region, creating new jobs and reducing of unemployment | | | |
| | rate | | | |
| Sphere /industry | Chemical industry | | | |
| Implementation of schedule project | To be defined | | | |
| | Khorezm region, | | | |
| Location of the project | Urgench District | | | |
| | +99894 244-79-79 | | | |
| Information about participants of the project: | | | | |
| - initiator | "Tianfeng" ltd | | | |
| - creditor | 0 | | | |
| Total costs of project | 13.5 million US dollars | | | |
| Prospective source of financing: | | | | |
| - own funds | Construction and installation\$ 3.5 million Power 25 million cubic meters per year | | | |
| - loans of commercial banks | 0 | | | |
| - the required volume of direct foreign | Equipment\$ 10 million | | | |
| investments | A | | | |
| Projected profitability | Approximately 25% | | | |
| Projected payback period | 3 years | | | |
| | | | | |
| | Years 1 2 3 4 | | | |
| Cash flows | Revenue (mill.\$) 13,02 14,11 15,19 16,28 | | | |
| | Net profit (mill.\$) 3,30 3,47 3,63 3,79 | | | |
| | | | | |
| Characteristics of the planned production | Plastic irrigation tubes all diameters (to be defined) | | | |
| Capacity of project/productivity | 25 million-meter tubes/ year | | | |
| Current status of project | Project is at the stage of development | | | |

Information about the initiator of the project

| Full name of the enterprises | "Tianfeng" ltd |
|------------------------------|-------------------------|
| Requisites, email, contacts | Khorezm region, |
| | Urgench District |
| | +99894 244-79-79 |
| Statutory fund | 13.5 million US dollars |

GENERAL INFORMATION

| Number and types of jobs created | 60 |
|---|---------------|
| Environmental impact statement (project EIS), | To be defined |
| which includes expected types and volumes of | |
| waste, places of their utilization | |
| Information about the land plot for the | 8 ha |
| construction of the enterprise | |
| Existing infrastructure | To be defined |
| The required infrastructure | To be defined |
| Upcoming construction and installation works | To be defined |
| Designed-estimated documentation | To be defined |
| Power requirement (kWh), installed capacity | To be defined |
| (kWh or megawatt hour) | |
| Demand for water (cub/m) | To be defined |
| Gas demand (cu/m) | To be defined |

MARKET ANALYSIS, PRODUCT DESCRIPTION (WORKS, SERVICES), MARKETING RESEARCH

| 17 | IARKETING RESEARCH | |
|--|---|--|
| Type of product | Modern drip irrigation systems | |
| Annual production (ton. year) | 25 mill. meter-tubes/ year | |
| Prospective markets sales and their shares: | | |
| Domestic | 70 % | |
| Export | 30 % | |
| Costs of products | Will be clarified at the stage of feasibility study | |
| Demand for raw materials (per year) | Will be clarified at the stage of feasibility study | |
| Provision of raw materials | Will be clarified at the stage of feasibility study | |
| Market volume | Will be clarified at the stage of feasibility study | |
| Expected market share | Will be clarified at the stage of feasibility study | |
| Main competitors | Will be clarified at the stage of feasibility study | |
| Main competitive advantage | Will be clarified at the stage of feasibility study | |
| Main target groups of consumers | Will be clarified at the stage of feasibility study | |
| The structure of sales according to target groups of consumers | Will be clarified at the stage of feasibility study | |
| Pricing strategy | Will be clarified at the stage of feasibility study | |
| Cost structure of the final product | Will be clarified at the stage of feasibility study | |
| The presence of a formed database of potential customers with a confirmed willingness to purchase products | Will be clarified at the stage of feasibility study | |

| Presence of marketing research | Availability of patents, licenses, certificates in accordance with the current legislation |
|---------------------------------------|--|
| Presentation component of the project | yes |
| Additional information | Will be clarified at the stage of feasibility study |
| Project risks | The stability of the regional economy to external shocks (risks) |
| | is the ability of the region's economy to adapt to changing |
| | economic conditions and overcome the crisis recession, as well |
| | as the availability of demand for drip irrigation systems. |

PRODUCTION TECHNOLOGY AND PARAMETERS OF MAIN EQUIPMENT

Depends on the investor's preferences

| Type of equipment | Will be clarified after choosing equipment |
|---|--|
| Country of origin | Will be clarified after choosing equipment |
| Performance | Will be clarified after choosing equipment |
| Cost | Approximately 10 million US dollars |
| Energy consumption | Will be clarified after choosing equipment |
| Installed capacity | Will be clarified after choosing equipment |
| Overall size of equipment | Will be clarified after choosing equipment |
| Weight of main equipment | Will be clarified after choosing equipment |
| Node of main equipment (lines) | Will be clarified after choosing equipment |
| Number of working hours per year | Will be clarified after choosing equipment |
| Duty cycle | Will be clarified after choosing equipment |
| Periodicity of the planned –warning repair (design and preparation works) | Will be clarified after choosing equipment |
| Number of people involved in the production process and their functions | Will be clarified after choosing equipment |

^{*}Presented information is preliminary, will be clarified at the stage of feasibility study