

Full Name of the Project: Creation of Agro Logistics Centre with access to Caspian Sea ports

Name of the project	Creation of Agro Logistics Centre with access to Caspian Sea ports																		
Main goals of project	In present time, 65 percent of fruits and vegetables, 93-95 percent of meat and dairy products are harvested in farms and household plots. However, the capacities of processing enterprises are 50-60 percent loaded. Last year, only 19 percent of fruits and vegetables and 16 percent of meat and dairy products were industrially processed. Due to the underdeveloped infrastructure, product loss during collection and storage reaches 30 percent . For this, it is necessary, first of all, to increase the number of modern Agro logistics centers covering the processes of collection, transportation, storage, processing, packaging and export of agricultural products.																		
Sphere /industry	Agro culture industry																		
Location of the project	Khorezm region, Urgench district																		
Information about participants of the project:																			
- initiator	«AR Logistics Vegetables & Fruits» LLC																		
- creditor	Will be defined																		
Total costs of project	\$102,6 million																		
Prospective source of financing:																			
- own funds	\$3 million																		
- loans of commercial banks	No																		
- the required volume of direct foreign investments	\$99,6 million																		
Projected profitability	Approximately 35%																		
Projected payback period	5-6 years																		
Cash flows (million USD)	<table border="1"> <thead> <tr> <th>Years</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> <th>5</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td>36</td> <td>39</td> <td>42</td> <td>45</td> <td>48</td> </tr> <tr> <td>Net profit</td> <td>19,3</td> <td>20,0</td> <td>20,8</td> <td>21,5</td> <td>22,3</td> </tr> </tbody> </table>	Years	1	2	3	4	5	Revenue	36	39	42	45	48	Net profit	19,3	20,0	20,8	21,5	22,3
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Capacity of project/productivity	50 000 tons of foods and fruits per year																		
Current status of project	Project is at the stage of development																		

Information about the initiator of the project

Full name of the enterprises	«AR Logistics Vegetables & Fruits» LLC
Requisites, email, contacts	+99897 211-77-78

GENERAL INFORMATION

Number and types of jobs created	500
Environmental impact statement (project EIS), which includes expected types and volumes of waste, places of their utilization	To be defined
Information about the land plot for the construction of the enterprise	Will be needed 4 ha
Existing infrastructure	Exists
Upcoming construction and installation works	Industrial and administrative buildings/facilities
Power requirement (kWh), installed capacity (kWh or megawatt hour)	Will be clarified at the stage of feasibility study
Demand for water (cube/m)	Will be clarified at the stage of feasibility study
Gas demand (cube/m)	Will be clarified at the stage of feasibility study

**MARKET ANALYSIS, PRODUCT DESCRIPTION (WORKS, SERVICES),
MARKETING RESEARCH**

Type of product	Sorted, processed, frozen, dried, packaged fruits and vegetables, fruit and vegetable chips
Annual production (ton. year)	50 000 tons of vegetables and fruits per year
Prospective markets sales and their shares:	
Local market sale	0%
Export	100%
Costs of products	Will be clarified at the stage of feasibility study
Demand for raw materials (per year)	Will be clarified at the stage of feasibility study
Provision of raw materials	Will be clarified at the stage of feasibility study
Market volume	Total market demand Uzbekistan – 8.9 million tons (4.45 billion dollars), Russia and the CIS – 83.3 million tons (85.0 billion dollars), China – 499.8 million tons. (300.0 billion dollars)
Expected market share	Will be clarified at the stage of feasibility study
Main competitors	In Andijan region – Navigul Agro LLC (50000 tons/year), Inter Agro Fresh LLC (3000 tons/year); In Tashkent city – LLC Gold Dried Fruits Export (10000 tons/year); In Fergana region – Golden Apple LLC (9000 tons/year); In Surkhandarya region – Gold Dried Fruits Export (10 000 tons/year); In Tashkent region – Highway Logistics Center LLC (10000 tons/year)
Main target groups of consumers	Will be clarified at the stage of feasibility study
Pricing strategy	Will be clarified at the stage of feasibility study
The presence of a formed database of potential customers with a confirmed willingness to purchase products	Will be clarified at the stage of feasibility study
Presence of marketing research	Will be clarified at the stage of feasibility study
Presentation component of the project	Exists
Additional information	No

**PRODUCTION TECHNOLOGY
AND PARAMETERS OF MAIN EQUIPMENT**

Depends on the investor's preferences

Type of equipment	Will be clarified at the stage of feasibility study
Country of origin	Will be clarified at the stage of feasibility study

Performance	Will be clarified at the stage of feasibility study
Cost	Approximately \$54 million
Energy consumption	Will be clarified at the stage of feasibility study
Installed capacity	Will be clarified at the stage of feasibility study
Overall size of equipment	Will be clarified at the stage of feasibility study
Weight of main equipment	Will be clarified at the stage of feasibility study
Number of working hours per year	Will be clarified at the stage of feasibility study
Number of people involved in the production process and their functions	500

***Presented information is preliminary, will be clarified at the stage of feasibility study**