

Full Name of the Project: Pharmaceutical Manufacturing

Name of the project	Pharmaceutical Manufacturing				
Main goals of project	Production of medicinal substances on the basis of in-depth processing of plant raw materials and development of technologies for synthesis of raw materials and production of medicinal substances.				
Sphere /industry	pharmaceutical industry				
Location of the project	Khorezm region, Urgench, Sanoatchi street +99890 559-00-06				
Information about participants of the project:					
- initiator	Imponiyat Sakhovot LLC				
- creditor	Will be defined				
Total costs of project	10 million US dollars				
Prospective source of financing:					
- own funds	\$ 2 mill.				
- loans of commercial banks	No				
- the required volume of direct foreign investments	\$ 8 mill.				
Projected profitability	Approximately 25%				
Projected payback period	3 years				
Cash flows	Years	1	2	3	4
	Revenue (mill.\$)	10,8	11,7	12,6	13,5
	Net profit (mill.\$)	2,62	2,76	2,89	3,03
Characteristics of the planned production	Pharmaceutical drugs				
Capacity of project/productivity	90,000 thousand pieces / year				
Current status of project	Project is at the stage of development				

Information about the initiator of the project

Full name of the enterprises	«Imkoniyat Sakhovot» LLC
Requisites, email, contacts	Address, Khorezm region, Urgench, Sanoatchi street +99890 559-00-06
Statutory fund	23 thousand US dollars

GENERAL INFORMATION

Number and types of jobs created	200
Environmental impact statement (project EIS), which includes expected types and volumes of waste, places of their utilization	To be defined
Information about the land plot for the construction of the enterprise	Will be needed 1 ha of place
Existing infrastructure	To be defined
The required infrastructure	To be defined

Upcoming construction and installation works	To be defined
Designed-estimated documentation	To be defined
Power requirement (kWh), installed capacity (kWh or megawatt hour)	To be defined
Demand for water (cube/m)	To be defined
Gas demand (cube/m)	To be defined

**MARKET ANALYSIS, PRODUCT DESCRIPTION (WORKS, SERVICES),
MARKETING RESEARCH**

Type of product	Pharmaceutical drugs
Annual production (ton. year)	90 000 pieces/year
Prospective markets sales and their shares:	
Domestic	70%
Export	30%
Price of products	Approximately \$200
Demand for raw materials (per year)	Will be clarified at the stage of feasibility study
Provision of raw materials	Will be clarified at the stage of feasibility study
Market volume	Will be clarified at the stage of feasibility study
Expected market share	Will be clarified at the stage of feasibility study
Main competitors	Will be clarified at the stage of feasibility study
Main competitive advantage	Will be clarified at the stage of feasibility study
Main target groups of consumers	Will be clarified at the stage of feasibility study
The structure of sales according to target groups of consumers	Will be clarified at the stage of feasibility study
Pricing strategy	Will be clarified at the stage of feasibility study
Cost structure of the final product	Will be clarified at the stage of feasibility study
The presence of a formed database of potential customers with a confirmed willingness to purchase products	Will be clarified after start of the project
Presence of marketing research	Exists
Presentation component of the project	Exists
Additional information	No

**PRODUCTION TECHNOLOGY
AND PARAMETERS OF MAIN EQUIPMENT**

Depends on the investor's preferences

Type of equipment	Will be clarified after choosing equipment
Country of origin	Will be clarified after choosing equipment
Performance	Will be clarified after choosing equipment
Cost	Approximately \$ 8 mill.
Energy consumption	Will be clarified after choosing equipment
Installed capacity	Will be clarified after choosing equipment
Overall size of equipment	Will be clarified after choosing equipment
Weight of main equipment	Will be clarified after choosing equipment
Node of main equipment (lines)	Will be clarified after choosing equipment
Number of working hours per year	Will be clarified after choosing equipment
Duty cycle	Will be clarified after choosing equipment
Periodicity of the planned –warning repair (design and preparation works)	Will be clarified after choosing equipment
Number of people involved in the production process and their functions	200

***Presented information is preliminary, will be clarified at the stage of feasibility study**