

Full Name of the Project: Processing of skins of small and cattle, leather production

| Name of the project | Processing of skins of small and cattle, leather production | | | | | | | | | | | | | | | | | | |
|---|--|------|------|------|-------|---|---|---|---|-------------------|------|------|------|------|----------------------|------|------|------|------|
| Main goals of project | Production of highly-processed leather ready for the production of quality leather products | | | | | | | | | | | | | | | | | | |
| Sphere /industry | Leather, fur and shoe industry | | | | | | | | | | | | | | | | | | |
| Implementation of schedule project | To be defined | | | | | | | | | | | | | | | | | | |
| Location of the project | Khorezm region, Khiva district +99893 284-31-11 | | | | | | | | | | | | | | | | | | |
| Information about participants of the project: | | | | | | | | | | | | | | | | | | | |
| - initiator | Project initiator Farm Abrorbek Hayitboy | | | | | | | | | | | | | | | | | | |
| - creditor | 0 | | | | | | | | | | | | | | | | | | |
| Total costs of project | 5.77 million US dollars | | | | | | | | | | | | | | | | | | |
| Prospective source of financing: | | | | | | | | | | | | | | | | | | | |
| - own funds | 1 million US dollars | | | | | | | | | | | | | | | | | | |
| - loans of commercial banks | 0 | | | | | | | | | | | | | | | | | | |
| - the required volume of direct foreign investments | \$ 4.77 million US dollars | | | | | | | | | | | | | | | | | | |
| Projected profitability | Approximately 35% | | | | | | | | | | | | | | | | | | |
| Projected payback period | 2 years | | | | | | | | | | | | | | | | | | |
| Cash flows | <table border="1"> <thead> <tr> <th>Years</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> </tr> </thead> <tbody> <tr> <td>Revenue (mill.\$)</td> <td>4,89</td> <td>5,29</td> <td>5,70</td> <td>6,11</td> </tr> <tr> <td>Net profit (mill.\$)</td> <td>1,80</td> <td>1.90</td> <td>2,00</td> <td>2,10</td> </tr> </tbody> </table> | | | | Years | 1 | 2 | 3 | 4 | Revenue (mill.\$) | 4,89 | 5,29 | 5,70 | 6,11 | Net profit (mill.\$) | 1,80 | 1.90 | 2,00 | 2,10 |
| Years | 1 | 2 | 3 | 4 | | | | | | | | | | | | | | | |
| Revenue (mill.\$) | 4,89 | 5,29 | 5,70 | 6,11 | | | | | | | | | | | | | | | |
| Net profit (mill.\$) | 1,80 | 1.90 | 2,00 | 2,10 | | | | | | | | | | | | | | | |
| Characteristics of the planned production | Production of highly processed leather ready for the release of quality leather goods. Saturate the market with high-quality products of own production; -In the long term, the organization of a cluster with the aim of producing products with high benefit. | | | | | | | | | | | | | | | | | | |
| Capacity of project/productivity | 330 000 tons of hides/year | | | | | | | | | | | | | | | | | | |
| Current status of project | Project is at the stage of development | | | | | | | | | | | | | | | | | | |

Information about the initiator of the project

| | |
|------------------------------|---|
| Full name of the enterprises | Leather, fur and shoe industry |
| Requisites, email, contacts | Address, Khorezm region, Khiva region +99893 284-31-11 |
| Statutory fund | 1 million US dollars |

GENERAL INFORMATION

| | |
|---|---------------|
| Number and types of jobs created | 70 |
| Environmental impact statement (project EIS), which includes expected types and volumes of waste, places of their utilization | To be defined |
| Information about the land plot for the construction of the enterprise | 1 ha |
| Existing infrastructure | To be defined |
| The required infrastructure | To be defined |
| Upcoming construction and installation works | To be defined |
| Designed-estimated documentation | To be defined |
| Power requirement (kWh), installed capacity (kWh or megawatt hour) | To be defined |
| Demand for water (cu/m) | To be defined |
| Gas demand (cu/m) | To be defined |

**MARKET ANALYSIS, PRODUCT DESCRIPTION (WORKS, SERVICES),
MARKETING RESEARCH**

| | |
|--|---|
| Type of product | Leather, fur and shoe industry |
| Annual production (ton. year) | 330 000 tons of hides/year |
| Prospective markets sales and their shares: | |
| Domestic | 20 % |
| Export | 80 % |
| Costs of products | Will be clarified at the stage of feasibility study |
| Demand for raw materials (per year) | Will be clarified at the stage of feasibility study |
| Provision of raw materials | Will be clarified at the stage of feasibility study |
| Market volume | Will be clarified at the stage of feasibility study |
| Expected market share | Will be clarified at the stage of feasibility study |
| Main competitors | Will be clarified at the stage of feasibility study |
| Main competitive advantage | Will be clarified at the stage of feasibility study |
| Main target groups of consumers | Will be clarified at the stage of feasibility study |
| The structure of sales according to target groups of consumers | Will be clarified at the stage of feasibility study |
| Pricing strategy | Will be clarified at the stage of feasibility study |
| Cost structure of the final product | Will be clarified at the stage of feasibility study |
| The presence of a formed database of potential customers with a confirmed willingness to purchase products | Will be clarified at the stage of feasibility study |
| Presence of marketing research | Availability of patents, licenses, certificates in accordance with the current legislation |
| Presentation component of the project | yes |
| Additional information | Will be clarified at the stage of feasibility study |
| Project risks | The stability of the regional economy to external shocks (risks) - there is a great demand from manufacturers of the final products of the leather industry and the need of the population |

| | |
|--|---|
| | for high-quality and affordable domestic products |
|--|---|

**PRODUCTION TECHNOLOGY
AND PARAMETERS OF MAIN EQUIPMENT**

Depends on the investor's preferences

| | |
|---|--|
| Type of equipment | Will be clarified after choosing equipment |
| Country of origin | Will be clarified after choosing equipment |
| Performance | Will be clarified after choosing equipment |
| Cost | Approximately cost - 4.12 million US dollars |
| Energy consumption | Will be clarified after choosing equipment |
| Installed capacity | Will be clarified after choosing equipment |
| Overall size of equipment | Will be clarified after choosing equipment |
| Weight of main equipment | Will be clarified after choosing equipment |
| Node of main equipment (lines) | Will be clarified after choosing equipment |
| Number of working hours per year | Will be clarified after choosing equipment |
| Duty cycle | Will be clarified after choosing equipment |
| Periodicity of the planned –warning repair (design and preparation works) | Will be clarified after choosing equipment |
| Number of people involved in the production process and their functions | Will be clarified after choosing equipment |

*Presented information are preliminary, will be clarified at the stage of feasibility study