Full Name of the Project:

| Name of the project | Intensive Gardening |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Main goals of project | The goal of creating intensive fruit Gardens in Uzbekistan is to more fully satisfy the needs of the population of the republic for fruits, to expand the range of products in the markets, and to create opportunities to increase the export potential of our country. |  |  |  |  |  |
| Sphere /industry | Agro culture |  |  |  |  |  |
| Location of the project | Khorezm region, Khiva district |  |  |  |  |  |
| Information about participants of the project: |  |  |  |  |  |  |
| - initiator | «XANKAGRO IMPEKS» LLC |  |  |  |  |  |
| - creditor | Will be defined |  |  |  |  |  |
| Total costs of project | \$26,8 million |  |  |  |  |  |
| Prospective source of financing: |  |  |  |  |  |  |
| - own funds | \$7,624 million |  |  |  |  |  |
| - loans of commercial banks | No |  |  |  |  |  |
| - the required volume of direct foreign investments | \$19,188 million |  |  |  |  |  |
| Projected profitability | 40\% |  |  |  |  |  |
| Projected payback period | 3,78 years |  |  |  |  |  |
| Cash flows (mill. USD) | Years | Year 1-3 | $\begin{gathered} \hline \text { Year } \\ 4 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Year } \\ 5 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Year } \\ 6 \\ \hline \end{gathered}$ | Year 7 |
|  | Revenue | - | 32,6 | 47,9 | 51,7 | 51,7 |
|  | Net profit | - | 25,8 | 38,5 | 41,8 | 41,9 |
| Characteristics of the planned production | Fresh fruits (apple, peach, plum, sweet cherry, pear) |  |  |  |  |  |
| Capacity of project/productivity | 39200 tons of fresh fruits |  |  |  |  |  |
| Current status of project | Project is at the stage of development |  |  |  |  |  |

Information about the initiator of the project

| Full name of the enterprises | «XANKAGRO IMPEKS» LLC |
| :--- | :--- |
| Requisites, email, contacts | $+99890115-00-45$ |

## GENERAL INFORMATION

| Number and types of jobs created | 150 |
| :--- | :--- |
| Environmental impact statement (project EIS), <br> which includes expected types and volumes of <br> waste, places of their utilization | Do not exists |
| Information about the land plot for the <br> construction of the enterprise | Will be needed 1000 ha of land |
| Existing infrastructure | Exists |
| Upcoming construction and installation works | It's going to build storage with capacity 10000 tons for <br> $\$ 2500000$ and installing drip irrigation system |
| Power requirement $(\mathrm{kWh})$, installed capacity <br> (kWh or megawatt hour) | $6026400 \mathrm{KW/year}$ |
| Demand for water (cub/m) | To be defined |
| Gas demand (cu/m) | To be defined |


| Type of product | Fresh fruits (apple, peach, plum, sweet cherry, pear) |
| :---: | :---: |
| Annual production (ton. year) | Apple - 9000 tons <br> Peach - 9400 tons <br> Plum - 7400 tons <br> Sweet cherry - 4400 tons <br> Pear - 9000 tons |
| Prospective markets sales and their shares: |  |
| Local market sale | 50\% |
| Export | 50\% |
| Costs of products | \$259 for tons of product |
| Demand for raw materials (per year) | Fertilizers: <br> N-32 tons <br> P-11 tons <br> K-38 tons <br> And other pesticides |
| Provision of raw materials | Will be provided |
| Main competitors | China and Kazakhstan |
| Main target groups of consumers |  |
| Pricing strategy | Apple - \$0,8 per kg <br> Peach - \$1,5 per kg <br> Plum - $\$ 0,7$ per kg <br> Sweet cherry - $\$ 4$ per kg <br> Pear $-\$ 0,85$ per kg |
| The presence of a formed database of potential customers with a confirmed willingness to purchase products | Will be clarified after start of the Aqua Farm |
| Presence of marketing research | Exists |
| Presentation component of the project | Exists |
| Additional information | No |

## PRODUCTION TECHNOLOGY

AND PARAMETERS OF MAIN EQUIPMENT
Depends on the investor's preferences

| Type of equipment | Drip irrigation system, Tractors 20 pc., cultivators, mowers, <br> mobile weather stations, Sprayers, |
| :--- | :--- |
| Country of origin | Russia, China |
| Performance | Will be clarified after choosing equipment |
| Cost | Approximately \$17 million |
| Energy consumption | 6026400 KW year |
| Number of people involved in the <br> production process and their functions | 150 |

