## Full Name of the Project: Establishment of a house-building plant

| Name of the project                            | Establishment of a house-building plant                   |          |      |       |      |             |
|--|---|----------|------|-------|------|-------------|
| Main goals of project                          | Improve quality   |          |      | _     | and  | structures, |
|  | especially building                                       | <u> </u> |      | ures; |      |             |
| Sphere /industry                               | Industry (panel manufacturing)                            |          |      |       |      |             |
| Location of the project                        | Khorezm region, Urgench city                              |          |      |       |      |             |
| Information about participants of the project: |   |          |      |       |      |             |
| - initiator                                    | «Sayed Kurilish»  | LLC      |      |       |      |             |
| - creditor                                     | Will be defined   |          |      |       |      |             |
| Total costs of project                         | \$22,7 million  |          |      |       |      |             |
| Prospective source of financing:               |   |          |      |       |      |             |
| - own funds                                    | \$6,8 million   |          |      |       |      |             |
| - loans of commercial banks                    | No  |          |      |       |      |             |
| - the required volume of direct foreign        | \$15,9 million  |          |      |       |      |             |
| investments                                    | ts \$13,9 mmon  |          |      |       |      |             |
| Projected profitability                        | 20%   |          |      |       |      |             |
| Projected payback period                       | 7,5 years   |          |      |       |      |             |
|  | Years   | 1        | 2    | 3     | 4    | 5           |
| Cash flows                                     | Revenue   | 18,0     | 22,2 | 22,8  | 23,5 | 24,0        |
|  | Net profit  | 3,5      | 4,7  | 4,9   | 5,2  | 5,5         |
| Characteristics of the planned                 | Achieve output volumes of 100 000 square meters of panels |          |      |       |      |             |
| production                                     | per year at a total cost of 10 mln. USD when the plant    |          |      |       |      |             |
|  | reaches full capacity.                                    |          |      |       |      |             |
| Capacity of project/productivity               | 100 000 sq.m/year   |          |      |       |      |             |
| Current status of project                      | Project is at the stage of development                    |          |      |       |      |             |

### Information about the initiator of the project

| Full name of the enterprises | «Sayed Kurilish» LLC |
|------------------------------|----------------------|
| Requisites, email, contacts  | Khorezm region       |
|                              | Urgench city         |
|                              | +99893 922-04-44     |

#### **GENERAL INFORMATION**

| Number and types of jobs created              | 200                               |  |
|---|-----------------------------------|--|
| Environmental impact statement (project EIS), |                                   |  |
| which includes expected types and volumes of  | To be defined                     |  |
| waste, places of their utilization            |                                   |  |
| Information about the land plot for the       | 3 ha                              |  |
| construction of the enterprise                | 3 IIa                             |  |
| Existing infrastructure                       | No                                |  |
| The required infrastructure                   | Gas, electricity, water, sewerage |  |
| Upcoming construction and installation works  | To be defined                     |  |
| Power requirement (kWh), installed capacity   | 1 572 480 KW/year                 |  |
| (kWh or megawatt hour)                        | 1 3/2 400 K W/year                |  |
| Demand for water (cub/m)                      | To be defined                     |  |

| ı | Gas demand (cu/n | n)  | To be defined  |
|---|------------------|-----|----------------|
|   |                  | ·-, | 1 0 00 delined |

# MARKET ANALYSIS, PRODUCT DESCRIPTION (WORKS, SERVICES), MARKETING RESEARCH

| Type of product  | Construction materials  |  |  |  |
|--|---|--|--|--|
| Annual production (ton. year)  | 100 000 square m.   |  |  |  |
| Prospective markets sales and their shares:  |   |  |  |  |
| Domestic   | 100%  |  |  |  |
| Export   | 0%  |  |  |  |
| Costs of products  | Will be defined   |  |  |  |
| Demand for raw materials (per year)  | Cement – 33 026 tons, crushed stones – 86 684 tons, sand – 59 324 tons, water 16 542 tons, rebar – 13 955 tons. |  |  |  |
| Provision of raw materials   | Will be provided  |  |  |  |
| Market volume  | Will be defined   |  |  |  |
| Expected market share  | Will be defined   |  |  |  |
| Main competitors   | Not exists  |  |  |  |
| Main target groups of consumers  | Will be defined   |  |  |  |
| Pricing strategy   | We are going to sell per square m. container home for \$310   |  |  |  |
| The presence of a formed database of potential customers with a confirmed willingness to purchase products | Will be defined   |  |  |  |
| Presence of marketing research   | Exists  |  |  |  |
| Presentation component of the project  | Exists  |  |  |  |
| Additional information   | No  |  |  |  |

#### PRODUCTION TECHNOLOGY AND PARAMETERS OF MAIN EQUIPMENT

Depends on the investor's preferences

| Type of equipment                | Will be defined |
|----------------------------------|-----------------|
| Country of origin                | Will be defined |
| Performance                      | Will be defined |
| Cost                             | \$15,9 million  |
| Energy consumption               | Will be defined |
| Installed capacity               | Will be defined |
| Overall size of equipment        | Will be defined |
| Weight of main equipment         | Will be defined |
| Node of main equipment (lines)   | Will be defined |
| Number of working hours per year | Will be defined |

<sup>\*</sup> the above data is preliminary, will be clarified at the stage of the feasibility study