

WHAT IS MARKETPLACE XB

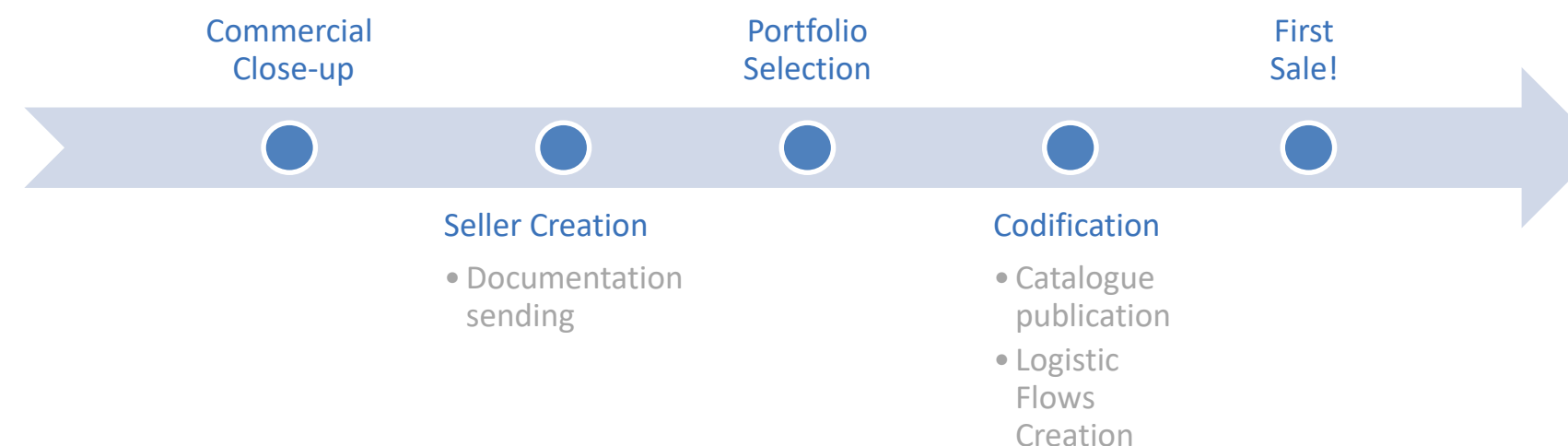
Marketplace XB is an International Marketplace, focused on home improvement and construction portfolio. No matter from which country you are contacting us from, you will have the opportunity to be part of our family.

In this business model our Sellers can use all of our sales channels to position their brands and products in the Colombian market .

Through this business opportunity you can enhance your performance in the Colombian market by testing your portfolio without warehouse costs , this is a flexible business model that fits all your needs.

You can manage your portfolio online, stock and price of your products with the logistic that suits you best.

How to Become our Seller?



WHAT DO WE OFFER?

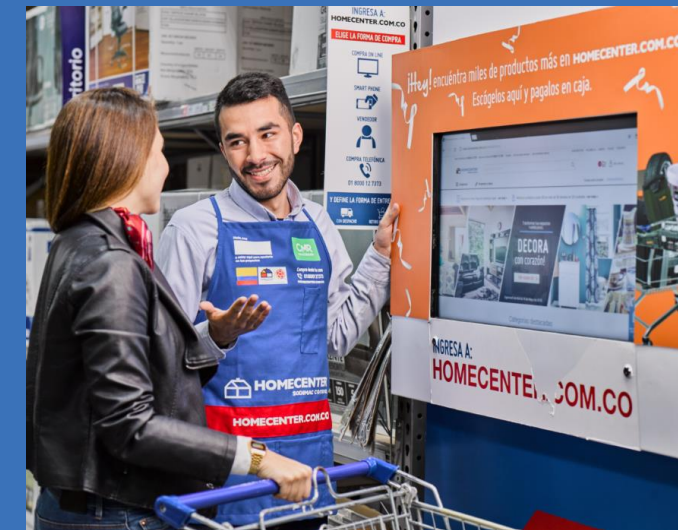
- High reach to target market.
- Exposure to your portfolio with omnichannel strategies.
- Brand positioning and great sales performance.

48M
Colombians

12M
Visits
Per Month



- Call center: Telephone sales through our advisors
- Stores: 42 stores across Colombian territory.
- In-Store Web Access Points: Systems for web portfolio Access and transactions.

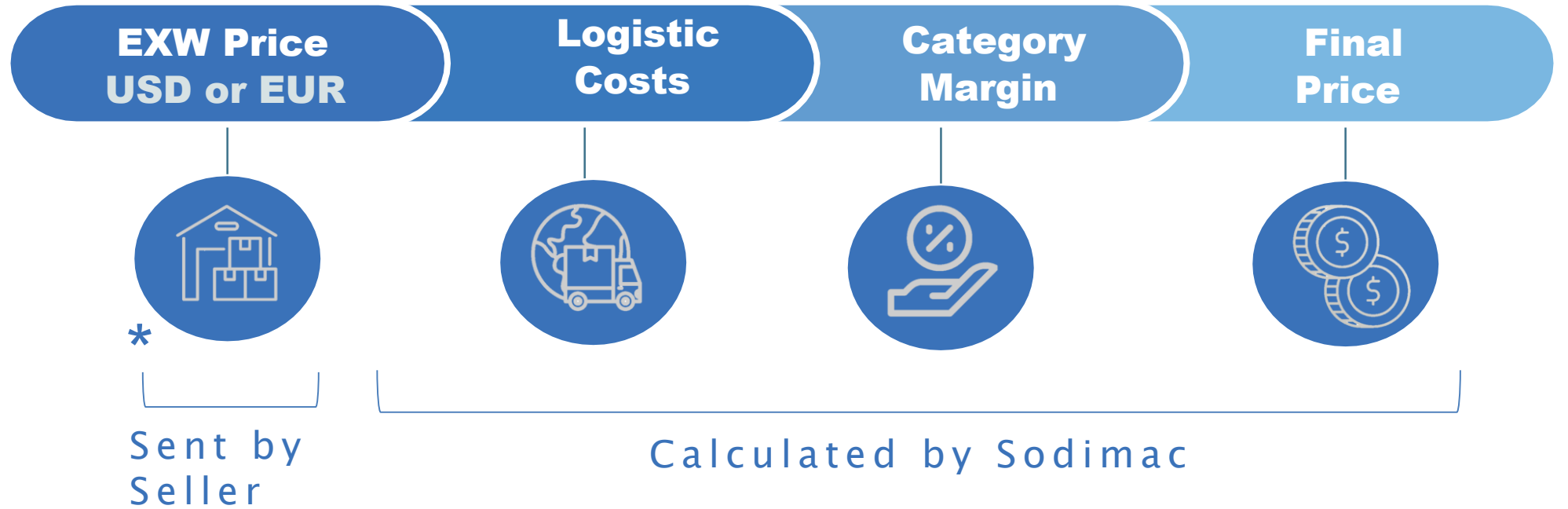


- Desktop: Our website www.homecenter.com.co
- APP: Transactional mobile application – App Homecenter
- B2B: corporate sales channel



- 1 Product Live in www.homecenter.co
- 2 Client Makes Order
- 3 Seller checks PO on [Seller Hub](#)
- 4 Seller Prepares Order
- 5 Seller Asks for Product Pickup through [Seller Hub](#)
- 6 After Confirmation through [Seller Hub](#), Sodimac Makes Shipping
- 7 Product is delivered to client
- 8 Seller sends invoice
- 9 Sodimac makes payment (30 days after shipment)

PRICING



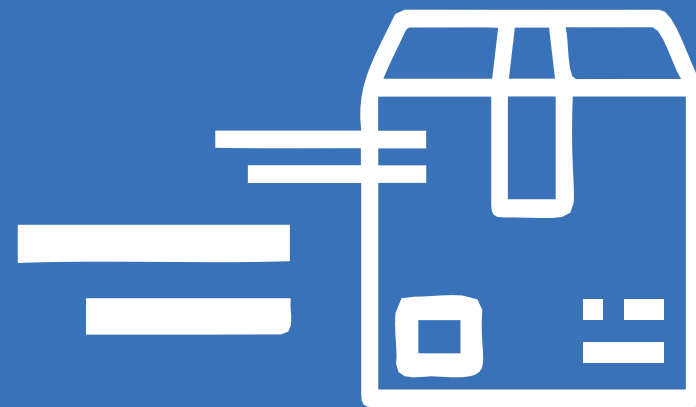
LOGISTICS

	SELLER	SODIMAC
Inventory Storage	✓	
PO Creation		✓
Product Dispatch	✓	

Weight/ Volume Limit: 50Kg | Import: Sodimac | FOB Limit: 2.000USD |
 Frequency: Daily | Delivery Promise: 15 Days CHN

OUR PAYMENTS ARE MADE 30 DAYS AFTER SHIPMENT

EXW Price: Price of the product in your warehouse



RETURNS

We offer a 30-day policy in which the customer can withdraw the purchase or return a product.

If the product is still in the country of origin, it will be returned to the seller's warehouse and the order will be cancelled. In case your products are in transit to or in Colombia, Homecenter will make them available for resale without extra charges.

WARRANTIES



In Colombia, Law 1480 of 2011 governs, which establishes the conditions to meet product warranty.

All products offered in our digital channels are guaranteed, according to the time defined in the information of each product. Warranties must be attend in 15 business days
As seller you have two choices :

- ① To provide a technical service center in Colombia that meets the guarantees, this center should be responsible for carrying out the technical diagnosis and repair if necessary.
- ② Pay a monthly fee to Homecenter, set by a percentage on sales. In this case, we take care of managing the guarantee request of each customer that could be presented.

WHY TO BECOME • OUR • **SELLER**

- You will have the chance to introduce your products into one of the biggest South American market with 48 M citizens with grow on digital business (39 M internet users).
- Introduce **omnichannel** strategies driven to an specific target market
- **Unlimited** number of online products.
- Through our Seller Center you will have access to self Management tools to take the most of your account's performance.
- **No return logistics** , all of your returns will be available to sale them again without extra charges (For PO's in transit or in Colombia).
- 30 days payments.
- Team available supporting your account.
- **Brand awareness** into a home improvement and construction business.
- **Multimodal logistics** Solutions that suits your business.

